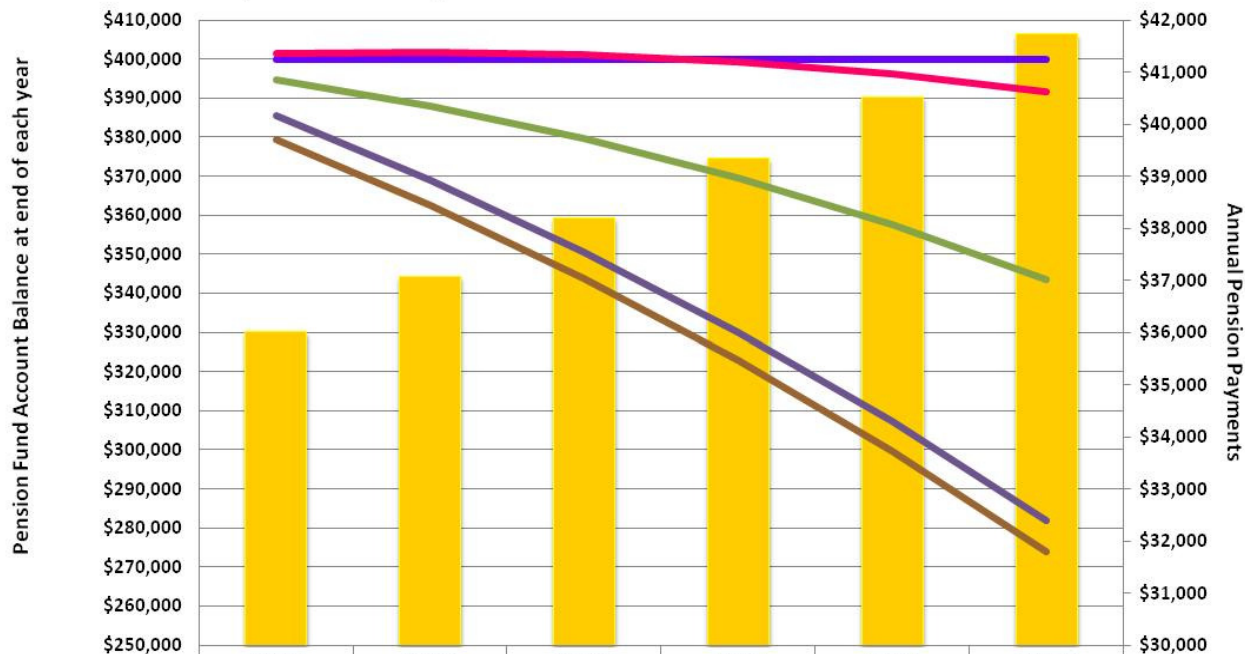


# Reduce the risk and improve your clients' retirement plans



Investors structuring their retirement plans tend to be concerned about two major issues, namely **Investment Risk** and **Longevity Risk**. In recent years, the reality of these risks have been felt by many investors. The following chart compares the impact on a client's pension account balance, after paying the required pension payment each year, based on various investment options.

**Comparison of Impact on Pension Fund Account Balance**



	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
<b>Pension Payment</b>	\$36,000	\$37,080	\$38,192	\$39,338	\$40,518	\$41,734
<b>Abacus Diversified Income Fund II</b>	\$400,000	\$400,000	\$400,000	\$400,000	\$400,000	\$400,000
<b>Equities 100% Franked</b>	\$401,400	\$401,851	\$401,232	\$399,409	\$396,235	\$391,549
<b>Equities 0% Franked</b>	\$394,800	\$388,120	\$379,812	\$369,720	\$357,670	\$343,477
<b>Bonds</b>	\$385,440	\$369,020	\$350,607	\$330,061	\$307,234	\$281,968
<b>Cash</b>	\$379,360	\$362,614	\$343,857	\$322,950	\$299,742	\$274,074

## Assumptions:

**Initial Investment:** \$400,000

**Pension Payment:** \$36,000 indexed pa

**CPI:** 3%

**Assumed Investment Returns:**

**Abacus Diversified Income Fund II :** 9% pa\*

**Equities:** 7.7% pa (assumed 50% dividends)

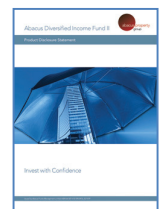
**Bonds:** 5.36% pa

**Cash:** 3.84%

The above assumed returns are based on the average annual return over 10 years to 30<sup>th</sup> September 2010 for the S&P/ASX200, CBA Bond: All Series, All Maturities and RBA Data - Cash management accounts at banks (over \$50,000), In the case of the Abacus Diversified Income Fund II, it is based on the minimum underwritten income and capital return. \*indexed to CPI.

**Abacus Diversified Income Fund II**

**Invest with Confidence**



**Disclaimer:** The information in this document is general only. Before a person makes an investment decision on the basis of this information, they should determine for themselves or obtain professional advice as to whether this information is appropriate for their particular needs, investment objectives and financial situation. An offer document for Abacus Diversified Income Fund II dated 24 December 2009 and the supplementary product disclosure statement dated 31 January 2011 is available from [www.abacusproperty.com.au](http://www.abacusproperty.com.au). Anyone considering an investment in ADIFII should consider the offer document and the supplementary product disclosure statement in deciding whether to acquire ADIFII securities. Applications can only be accepted for ADIFII on the application form attached to the offer document. Issuer: Abacus Funds Management Limited ACN 007 415 590; AFSL: 227819.